

Subject: [c-a] Great Instrument Vendor

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To: "canard-aviators@canard.com" <canard-aviators@canard.com>,
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[The Canard Aviators's Mailing list]

I am so pleased with the flight instruments I received from Howard Francis that I wanted to pass along my experience.

Nat Puffer runs a line or two in his newsletter mentioning Howard and if you need any of the six basic flight instruments, you should check him out. Two-plus years ago I bought a used attitude indicator, DG, altimeter, VSI, electric turn and bank, airspeed indicator (he paints in the arcs to your specs) and a 2-1/4" vacuum gauge. I saved about \$1,000 from what I would have paid for new. All of his stuff is used, but before Howard sends them out, he rebuilds whatever needs doing - he is retired from this profession. Myself and two other local builders have bought from him, the instruments look like new. However, you will be able to judge for yourself since after telling Howard what you want, he sends them to you when they're ready. Then you either accept them and send him a check or return them.

Last month it became apparent that my attitude indicator was sticking. Although I was careful to occasionally spin it up during the two years I had it, I probably had not done it often enough, so I called Howard to see if he had a replacement he could send me. He did not at the time, but told me to send mine to him for repair. Well, I just didn't get to it very fast and last week he called me to see what it's status was. So I sent it off and had it back right away as good as new. He even paid for the return shipping.

You can contact him at:

Howard Francis, 5613 S. Crows Nest Rd., Tempe, AZ 85283 (602) 820-0405.

Eric Westland
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